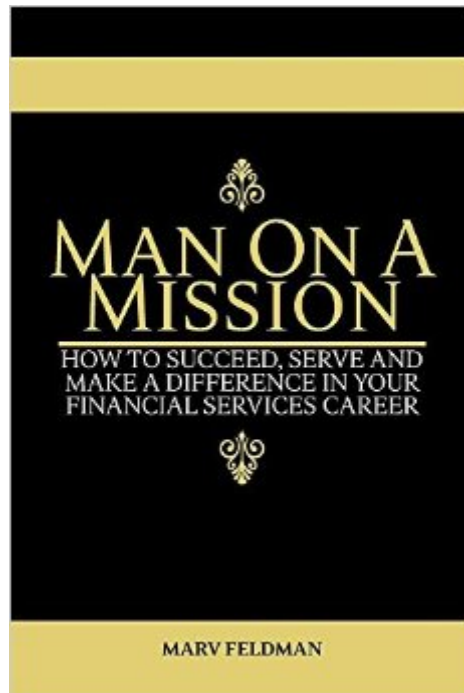


The book was found

Man On A Mission: How To Succeed, Serve, And Make A Difference In Your Financial Services Career



Synopsis

Can you imagine being an integral part of an industry that lets you build wealth while transforming the lives of your clients and still have time to spend with your family? Can you conceive of a profession where you create a lifetime of security and wealth for others where none existed before? The culmination of a five-decade, award-winning career in the life insurance and financial services industry, *Man on a Mission: How To Succeed, Serve, And Make A Difference In Your Financial Services Career* is a step-by-step primer for prospective agents and advisors, and those who wish to renew their commitment to a field with unlimited potential. In his candid, incisive style, Marvin Feldman takes readers inside the life insurance based financial services profession, exposing its rigors and rewards, providing strategies and systems for success at every level, and espousing a work-life balance that is well within reach. Through personal experience, insight, and hindsight, the author leaves no doubt that solutions to problems are predicated on the fundamental need in all of us--agents, advisors, and clients--to protect what we have and those whom we love.

Book Information

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Customer Reviews

Marv Feldman knocked it out the park with this one. This is a MUST READ for anyone in the Insurance or Investment business. Whether you are a brand new agent or a 30 year veteran, Marv shows you the fast track to success. He shares secrets from the most successful Life Insurance family in the history of America. I especially love all of the questions he teaches to ask. Remember telling is not selling, listening is selling, asking is selling! He gives special tips at the end of each chapter. He shares multiple systems that anyone can put to work. He shares his observations of

common mistakes made by rookies and solutions to the every day challenges of sales. This book is a work of art that should be on the desk of EVERY insurance professional!

This book is a blueprint for success unlike any I've ever read. Nowhere else can an individual receive such sage wisdom, learn so many lessons from the experiences of an industry giant, receive advice and guiding, helpful info on how to succeed in the greatest industry ever, and come to a full understanding of the all-important WHY the very best people in the insurance and financial services industry do what they do for others. Thanks Marv, tremendous job!

A fabulous read for people in the the financial services profession. Marv is mentor and truly cares about helping others grow. A classic book written by a gentleman. Barbara Pietrangelo

I was so excited to receive a copy of this book. There is a goldmine of information packed into each page. A very interesting, educational and inspiring read for individuals in the financial and insurance profession. Marv inspires me! Thank you, Marv, for sharing this amazing book! You are truly one of a kind. Mary Smith

I had the privilege to receive a signed copy of this book from Marv Feldman, and let me say wow.. He is an Amazing individual and his book is going to be legendary once people fully grasp the genius and story behind this man. The information in this book can take your career in Financial Services to the next level.

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